

NSPCL MOU 2021-22

| S. no | Performance Criteria | Unit | Marks | EXCELLENT | V GOOD | GOOD | AVERAGE | POOR |
|--|--|--------------|-----------|-----------------|-----------|-------|---------|-------|
| Part A - Financial performance | | | | | | | | |
| 1 | Revenue from Operations | Rs. Cr. | 6 | 2700 | 2430 | 2160 | 1890 | 1620 |
| 2 | Asset Turnover Ratio (Total Income / Total Assets) | % | 6 | 52 | 47 | 42 | 36 | 31 |
| 3 | EBITDA as percentage of Revenue (EBITDA/ Total Income) | % | 11 | 19.50 | 18 | 16 | 14 | 12 |
| 4 | Return on Networth (Profit after Tax (PAT) / Avg Net Worth) | % | 11 | 11.50 | 10 | 9 | 8 | 7 |
| 5 | Return on Capital Employed (EBIT / Total Capital Employed) | % | 6 | 10.00 | 9 | 8 | 7 | 6 |
| Total Part A | | | 40 | | | | | |
| Part B - Physical Performance & Management Receivable & contracts | | | | | | | | |
| 6 | NSPCL Generation * | MU | 20 | 6002 | 5402 | 4802 | 4201 | 3601 |
| 7 | Trade Receivables (Net) as number of days of Revenue from Operations (Gross) | Timeline | 5 | within 45 days | 65 | 75 | 90 | 120 |
| 8 | Contracts' Management Efficiency | % | 5 | 25 | | | | |
| 9.a | CAPEX (as per BE, RE) | Rs. Cr. | 8 | 350 | 315 | 280 | 245 | 210 |
| 9.b | Capex Utilization (% of approved RE) | % | 2 | 100 | 90 | 80 | 70 | 60 |
| Total Part B | | | 40 | | | | | |
| Part C - Strategic projects/ Other Parameters | | | | | | | | |
| 10.a | Steam Blowing Completion at Rourkela PP-II Expansion (1x250 MW) project | Timeline | 2 | 31-May-21 | 15-Jun-21 | | | |
| 10.b | Synchronization of Rourkela PP-II Expansion (1x250 MW) project | Timeline | 2 | 31-Dec-21 | 15-Jan-22 | | | |
| 10.c | Synchronization for Durgapur PP-III (2x20 MW) project | Timeline | 2 | 31-Jan-22 | 15-Feb-22 | | | |
| 10.d | Compliance to Conditions EC/CTO/CTE | % Compliance | 2 | 100 | | | | |
| 11.a | Annual Availability Factor (AAF) of CPP-II units (314 MW) | % | 2 | 91.50 | 90.00 | 88.50 | 87.00 | 85.50 |
| 11.b | Forced Outage (FO) at Bhilai PP-III (2x250 MW) | % | 2 | 1.00 | 1.20 | 1.40 | 1.60 | 1.80 |
| 11.c | Under Recovery in AFC at Bhilai PP-III (2x250 MW) | % | 2 | 0 | 5 | 7.5 | 10 | 15 |
| 12 | Reconciliation of dues with all Beneficiaries (Quarterly basis) | Timeline | 2 | within 3 months | 4 | 5 | 6 | 7 |

| | | | | | | | | |
|--|--|----------|------------|---|-----------|-----------|-----------|-----------|
| 13 | Submission of 1. Quarterly Performance Report 2. Major Highlights of the month to BD, CP -NTPC | Timeline | 2 | Next Month within 10 days | 15 | 20 | 25 | 30 |
| 14 | Employee competency building initiative (training mandays per employee per year) | Mandays | 2 | 5 | 3 | 2 | 1 | 0 |
| Total Part C | | | 20 | | | | | |
| Grand Total (A+B+C) | | | 100 | | | | | |
| Part D - Proposals for penal provisions | | | | | | | | |
| 1 | Fatal Accidents | | | Deduction of one mark for each fatality (subject to maximum of five marks). | | | | |

* Deemed generation at PP-II, Scheduled generation + APC at Bhilai PP-III