

**NTPC-SAIL POWER COMPANY (PVT.) LIMITED**

(A Joint Venture of NTPC & SAIL)  
 CPP-II, Administrative Building  
 SAIL-RSP COMPLEX, ROURKELA-769011,  
 DISTRICT: SUNDERGARH (ODISHA)  
 Ph. 2520644/2510355, Fax – 0661-2513179  
 (Contract & Materials Department)

**NOTICE INVITING TENDER****DOMESTIC COMPETITIVE BIDDING**

NIT.NO.NSPCL/ROURKELA/05/13-14

DATE: 18.01.2014

NSPCL, Rourkela invites Sealed Tender for the following Supply/Works from reputed Suppliers/Contractors for CPP-II (2x60MW Plant):

SI No	Tender No.	Supply /Works Description	EMD (In Rs.)	Estimated Cost (In Rs.) excluding Taxes & Duties	Sale of Tender documents		Date of Technical bid opening
			Tender Fee (In Rs.)		Start	Closing	
							Completion period in months
01	13881271	Supply of Station Transformer 20/25MVA, 138/6.9KV	3,24,000/-	1,62,00,000/-	30.01.2014	22.02.2014	21.03.2014
			2250/-				Fifteen months (15)
02	1314094	Revival of Soot Blowers of both Units	8,11,000/-	4,05,28,000/-	30.01.2014	22.02.2014	21.03.2014
			2250/-				Eighteen months (18)
03	1309131	Balance work of First Raising of Ash Dyke-C	9,66,000/-	4,82,77,785/-	30.01.2014	22.02.2014	14.03.2014
			2250/-				Twelve months (12)

**QUALIFYING REQUIREMENTS:**

**For SI.No.01 (Tender No. 13881271): Supply of Station Transformer 20/25MVA, NSPCL, Rourkela.**

- The bidder should have designed, manufactured, installed/supervised installation and commissioned/supervised commissioning of at least 2 No (one each at two different installations) of 132 KV or above class transformer of at least 25 MVA capacity, which are in successful operation for at least two (02) years as on date of bid opening.

Note: Two different installation means: Two different project sites or two different contracts.

- The average annual turnover of the bidder, in the preceeding three (03) financial years as on the date of bid opening shall not be less than Rs.162 lakhs (Rupees One Hundred Sixty Two Lakhs only).

**NB:**

1. For QR No.2, the bidder shall submit the Audited Balance Sheet and Profit & Loss Account for the specified period. In case where Audited results for the last preceding FY are not available, certificate of financial statements from a practising Chartered Accountant shall also be considered acceptable. Other income shall not be considered for arriving annual turnover.
2. For QR No.1, the bidder shall submit documentary evidence in support of meeting the QR like copy of supply completion certificate from the client/Store receipt voucher/ protocol jointly signed by purchaser and supplier/supply invoice along with purchase order. Performance report from client.

**For SI.No.2 (Tender No. 1314094): Revival of Wall Soot Blowers assembly of both Units at NSPCL,Rourkela (2x60 MW)**

- 1.0. The Bidder shall meet the qualifying requirements stipulated under Clauses 1.1 or 1.2 and 2.0 below:
  - 1.1 The bidder should have designed, engineered, manufactured / got manufactured, supplied, erected/ Supervised Erection and Commissioned/ Supervised Commissioning of one complete set of Soot Blowers assembly for at least one unit of a coal fired power stations having unit rating of 50MW or above in India, which is in successful operation for a period of one (01) year after commissioning as on the date of bid opening.
  - 1.2 The Bidder should have executed Renovation & Modernisation (R&M) works in coal fired Boilers of 50MW or above rating in India and the unit after R&M works should have been in successful operation for a period not less than 01(One) year as on the date of bid opening. In such case, the Bidder shall source the Soot Blowers from an agency who meets the requirement stipulated in Clause 1.1 above.
- 2.0 Financial Criteria:
  - 2.1 The average annual turnover of the Bidder, in the preceding three (03) financial years as on the date of bid opening shall not be less than Rs.322 lakh (Indian Rupees Three Hundred Twenty Two Lakhs Only).
  - 2.2 The Net Worth of the bidder as on the last day of preceding financial year shall not be less than 25% of the paid-up share capital.
- 2.3 In case of Bidder is not able to furnish its audited financial statements on stand-alone entity basis, the un-audited unconsolidated financial statements of the bidder can be considered acceptable provided the Bidder furnishes the following further documents on substantiation of its qualifications.
  - a) Copies of the un-audited unconsolidated financial statements of the Bidder along with copies of the audited consolidated financial statements of the Holding Company.
  - b) A Certificate from the CEO/CFO of the Holding Company, as per the format enclosed in the bid documents, stating that the un-audited unconsolidated financial statements form part of the Consolidated Annual Report of the Company.
- 2.4 In case where audited results for last preceding financial years are not available, certification of financial statements from a practicing Chartered Accountant shall also be considered acceptable.
- 2.5 In case a Bidder does not satisfy the financial criteria, stipulated at Clause 2.1 and /or 2.2 above on its own, the holding company/ promoter company (ies) would be required to meet the stipulated turnover requirements at Clause.2.1 above, provided that the net worth of such holding company / promoter company (s) as on the last day of the preceding financial year is at least equal to or more than the paid-up share capital of the holding company. In such an event, the Bidder would be required to furnish along with its bid, a Letter of Undertaking from the holding company/ promoter (s) company, supported by Board Resolution, as per the format enclosed in the bid documents, pledging

unconditional and irrevocable financial support for the execution of the Contract by the Bidder in case of award.

- 2.6 The unutilised line of credit for fund based and non-fund based limits with cash and bank balances including fixed deposits of the Bidder as on a date not earlier than 15 days prior to the date of bid opening, duly certified by the bankers shall not be less than Rs.180 Lakh ( Indian Rupees One Hundred Eighty Lakhs only). In case certificate from more than one bank are submitted, the certified un-utilised limits shall be of the same date from all such banks.
- 2.7 Where another Company of the group acting as the Treasury Centre is responsible for Treasury Management of the Bidder having combined credits/guarantee limit for the whole group, the bidder would be required to provide a Banker's certificate regarding the unutilised line of credit for fund based and non-fund based limits together with cash and bank balances including fixed deposits available to such Treasury Centres. Further, Treasury Centre shall certify that out of the aforesaid limits certified by the banker's, the Bidder shall have access to the line of credit of a level not less than the specified amount at Clause 2.6 above. In proof of this, the Bidder would be required to furnish along with its bid, a Letter of Undertaking from the Treasury Centre, supported by a resolution passed by the Board of Directors of the Holding company, as per the format enclosed in the bid documents, pledging unconditional and irrevocable financial support for the execution of the contract by the bidder in case of award.
- 2.8 In case the Bidder's unutilized line of credit for fund based and non-fund based limits specified at Clause.2.6 above is not sufficient, a comfort letter from one of the bankers specified in the bid documents unequivocally stating that in case the Bidder is awarded the contract, the Bank would enhance line of credit for fund based and non-fund based limits to a level not less than the specified amount to the Bidder or to the Treasury Management Centre as the case may be, shall be acceptable.

**Notes:**

- i. Net worth means the sum total of the paid up share capital and free reserves. Free reserve means all reserves credited out of the profits and share premium account but does not include reserves credited out of the revaluation of the assets, write back of depreciation provision and amalgamation. Further any debit balance of Profit and Loss Account and miscellaneous expenses to the extent not adjusted or written off, if any, shall be reduced from reserves and surplus.
- ii. Other income shall not be considered for arriving at annual turnover.
- 3.0 Notwithstanding anything stated above, the Employer reserves the right to assess the capabilities and capacity of the Bidder / his collaborators / associates / subsidiaries / group companies to perform the contract, should the circumstances warrant such assessment in the overall interest of the Employer.

**For SI.No.03(Tender No. 1309131) : Balance work of First Raising of Ash Dyke-C at NSPCL,Rourkela.**

The bidders who wish to participate in the bidding shall satisfactorily establish that they fulfill the following Qualifying Requirements.

- 1.0. The bidder should have executed the following works within the preceding seven (7) years reckoned as on date of bid opening.
- i) At least one earthen Dam work or Ash Dyke work or Reservoir embankment work of maximum height not less than **3.2 m** in one contract.

- ii) A cumulative progress of at least **1.6 Lacs cu.m** of earthwork in earthen dam work or ash dyke work or reservoir embankment or canal embankment work in a year in one or more concurrently running contracts.

**Notes(1):** The following notes (a to f) explain in detail the intention of various terms in QR.

- a) Earthen dams, Ash Dykes and Reservoir embankments, which are designed as water retaining structure, shall be qualified for this work. However, canal embankments, guide bunds along water courses shall be considered for qualification under Clause 1.0(ii) only. All other types of earth works such as road embankments, Railway embankments, site leveling works etc shall not be qualified.
- b) For embankments/reservoir/dyke, the height & quantities shall be considered above formation level for **QR** purpose.
- c) Wherever the ash dykes and other embankments are constructed in different contracts, the height applicable to individual contract only and not the cumulative effect shall be considered for the purpose of determining compliance of Clause 1.0.(i). For example, where the contract is for raising an embankment, only the raising portion shall be considered and not the earlier starter dyke and also not the earlier raised portion.
- d) In Clause 1.0 above, the word “executed” means that the bidder should have achieved the criteria specified in the QR within the preceding seven(7) years period even if the contract has been started earlier and / or is not completed/closed.
- e) The one (1) year period means any continuous 12 month period, however for concurrent works the same 12 months period shall be considered.
- f) In case of works stipulated in 1.0 (ii) above, the word “earthwork” shall mean earthwork/ash work.

## **2.0 Financial Criteria**

- 2.1 The average annual turnover of the bidder, in the preceding three (03) financial years as on the date of bid opening, shall not be less than INR 760 Lakhs (Indian Rupees Seven Hundred Sixty Lakh only).
- 2.2 The Net Worth of the Bidder as on the last day of the preceding financial year shall not be less than 25% of the paid-up share capital.
- 2.3 In case the Bidder is not able to furnish its audited financial statements on stand alone entity basis, the un-audited unconsolidated financial statements of the bidder can be considered acceptable provided the Bidder furnishes the following further documents for substantiation of its qualifications.
  - a) Copies of the un-audited unconsolidated financial statements of the Bidder along with copies of the audited consolidated financial statements of the Holding Company.
  - b) A Certificate from the CEO/CFO of the Holding Company, as per the format enclosed in the bid documents, stating that the un-audited unconsolidated financial statements form part of the Consolidated Annual Report of the Company.

In case where audited results for last preceding financial years are not available, certification of financial statements from a practicing Chartered Accountant shall also be considered acceptable.

- 2.4 In case, a Bidder does not satisfy the financial criteria, stipulated at Clause 2.1 and /or 2.2 above on its own, the Holding Company would be required to meet the stipulated turnover requirements at Clause 2.1 above, provided that the Net Worth of such Holding Company as on the last day of the preceding financial year is at least equal to or more than the paid-up share capital of the Holding Company. In such an event, the bidder would be required to furnish along with its bid, a letter of undertaking from the holding company, supported by Board Resolution, as per the format enclosed in the bid documents, pledging unconditional and irrevocable financial support for the execution of the contract by the bidder in case of award.
- 2.5 The unutilized line of credit for fund based and non-fund based limits with cash and bank balances including fixed deposits of the Bidder as on a date not earlier than 15 days prior to the date of bid opening, duly certified by the bankers shall not be less than INR 241 Lakhs ( Indian Rupees Two hundred Forty One Lakh only). In case certificates from more than one bank are submitted, the certified unutilized limits shall be of the same date from all such banks.
- 2.6 Where another Company of the group acting as the Treasury Centre is responsible for Treasury Management of the Bidder having combined credits/guarantee limit for the whole group, the bidder would be required to provide the Banker's certificate regarding the unutilized line of credit for fund based and non-fund based limits together with cash and bank balances including fixed deposits available to such Treasury Centres. Further, Treasury Centre shall certify that out of the aforesaid limits certified by the banker's, the Bidder shall have access to the line of credit of a level not less than the specified amount at Clause 2.5 above. In proof of this, the Bidder would be required to furnish along with its bid, a Letter of Undertaking from the Treasury Centre, supported by a resolution passed by the Board of Directors of the Holding company, as per the format enclosed in the bid documents, pledging unconditional and irrevocable financial support for the execution of the contract by the bidder in case of award.
- 2.7 In case the Bidder's unutilized line of credit for fund based and non-fund based limits specified at clause 2.5 above is not sufficient, a comfort letter from one of the bankers specified in the bid documents unequivocally stating that in case the bidder is awarded the contract, the bank would enhance line of credit for fund based and non-fund based limits to a level not less than the specified amount to the bidder or to the Treasury Management Centre as the case may be, shall be acceptable.

**Notes(2):**

- i) Net worth means the sum total of the paid up share capital and free reserves. Free reserve means all reserves credited out of the profits and share premium account but does not include reserves credited out the revaluation of the assets, write back of depreciation provision and amalgamation. Further any debit balance of Profit and Loss Account and miscellaneous expenses to the extent not adjusted or written off, if any, shall be reduced from reserves and surplus.
- ii) Other income shall not be considered for arriving at annual turnover.
- 2.8 Notwithstanding anything stated above, the Employer reserves the right to assess the capabilities and capacity of the Bidder to perform the contract, should the circumstances warrant such assessment in the overall interest of the Employer.

## **General Notes Common for all packages :**

1. Tender documents can be obtained from the office of AGM(C&M), NSPCL, Rourkela on any working day from the tender sale start date as indicated above. Tender documents will be sold up to 17.00 hours of last date of sale. Request for tender documents must accompany the cost of tender documents (Non-refundable) in the form of DD/ Bankers cheque in favour of NTPC-SAIL Power Company Private Ltd, Rourkela encashable at State Bank of India, Rourkela.
2. The bids shall be received up to 3.30 PM on due date of bid opening in the office of AGM(C&M) NSPCL, Rourkela and shall be opened at 3.45 PM on the same date in the presence of those bidders who wish to be present. If the date of opening happens to be a closed holiday, bids shall be received up to 3.30 PM and opened on the next working day.
3. Request for tender documents received after the last date of sale of tender documents, due to delay on account of postal/courier service or without requisite amount of tender documents shall not be entertained.
4. Detailed specifications of job including scope of work/ supply and all terms and conditions of NIT shall be given in the tender documents.
5. Notwithstanding anything stated above, NSPCL reserves the right to assess bidder's capability and capacity to perform the contract, should the circumstances warrant such assessment in the overall interest of NSPCL and decision of NSPCL in this regard shall be final.
6. The bidding documents shall be issued to all bidders upon their depositing the requisite cost of bidding documents along with request letter without prima-facie examination of qualification status. The qualification status shall be examined by the tender committee only during the process of evaluation. However, such issue of tender documents will not automatically mean that bidders are considered qualified.
7. Single stage two envelope bidding system shall be adopted for the subject package.  
**First envelope shall contain**
  - a) **EMD**
  - b) **Letter of undertaking (for packages at Sl.No.2 & 3 only).**
  - c) **Supporting documents for fulfilling the qualifying requirements.**
  - d) **Signed and stamped tender documents, terms & conditions and unprice bid which shall be considered as technical bid & Second envelop shall contain**
  - e) **price bid only duly filled in, signed and stamped.**
  - f) **Both technical and price bids shall be submitted before bid submission time and date. Bidder shall clearly indicate on the respective envelopes as Technical Bid along with EMD details and Price bid.**
8. For fulfilling the Qualifying requirements, intending bidder shall be required to submit the following documents along with their technical bid.
  - a. EMD in prescribed forms.
  - b. Certificate of CA, Audited Profit & Loss Statement shall be accepted in support of Annual turnover.
  - c. Copies of work orders/purchase order covering awarded value, detailed scope of work/ terms & conditions/ bill of quantities **along with proof of execution/ completion certificate as per above qualifying requirement.** The bidder shall provide the reference list with contact address.
  - d. Independent Provident Fund (PF) Code Number of their establishment registered with the Regional Provident Fund Commissioner (RPF). (For **Sl.No.2 & 3**).
  - e. Firm's documents like Memorandum & Articles of association/ Partnership/ Proprietorship Deed/ Certificate of Incorporation etc., with latest changes if any.
  - f. Income Tax Permanent Account Number (PAN), Sale Tax registration numbers for packages **Sl.No.1** and Service Tax registration numbers for packages **Sl.No.2 & 3**).
  - g. Vendor should submit Independent Employees State Insurance Corporation (ESIC) code number of their establishment (17 digit code). If the same is not applicable documentary evidence for the same should be submitted along with bid, **(for Sl.No.2 & 3 only)**.

9. Intending bidders who fulfill the above-stipulated qualifying requirements are advised to visit the site to familiarize themselves with the nature and quantum of work/supply and site conditions.
10. Envelope containing Technical Bid, EMD and supporting documents for fulfilling the Qualifying Requirements will be opened first as on Technical Bid Opening date. Price bids of only those bidders will be opened who meet the criteria of Qualifying Requirements as specified above.
11. NSPCL shall not be responsible for any loss/ postal delays/ non-receipt of request for Tender documents, bids etc sent by postal/courier.
12. If the last date of receiving application and date of bid opening coincides with a holiday, the date will be shifted to the next working day.
13. Tender without earnest money deposit (EMD)/ inadequate amount of EMD and not in prescribed form are liable to be rejected.
14. Small-Scale Industries registered with NSIC/SSIDC (registered in Odisha)/MSME shall be exempted from payment of cost of tender documents and Earnest Money Deposit (EMD).

Address for communication:      Addl.General Manager (C&M)  
NTPC-SAIL Power Company Pvt Ltd,  
CPP-II, Administrative Building,  
SAIL-RSP Complex,  
Rourkela Steel Plant,  
Rourkela-769011, Odisha